



2020 Annual Report
Agape National Academy of Music
(ANAM)

Greetings! On behalf of the Board of Directors, staff, and students, I am pleased to provide a report on our 2020 activities. ANAM remains grateful for your partnership and generous support to our mission. The year 2020 has been the most challenging for ANAM since the Ebola crisis of 2014. The impact of COVID-19 interrupted both our classroom training and our fundraising. But thanks to you, our partners for the generous contributions which helped us raise the necessary funds to provide food items for our teachers and staff and to re-open the school on October 1, 2020. We are excited for what God has in store for ANAM in the year 2021! Thank you again for standing by us, your prayers and support have kept us hopeful in our mission to serve the children and youth of Liberia!

COVID-19 Impact in Liberia

From March 2020 until September 2020, the Liberian government ordered a shutdown of all schools including ANAM due to COVID-19. Liberia was on lockdown and experiencing economic hardship; the major airport was closed, and a state of emergency was declared, ordering all residents to stay indoors by 6pm, exacerbating the pre-existing problems of a country that is still recovering from a devastating Ebola epidemic. During this time, only two staff were working at ANAM, while the other staff and teachers were laid off.

ANAM Response to COVID-19

Amid COVID-19, we were praying and working to protect our teachers and staff from the consequences of the economic hardship by ensuring they have the support they need to get through. In May 2020, we launched a COVID-19 relief fund and raised over \$800. These funds were used to purchase food items, and personal protective equipment for our teachers and staff. In December 2020, we raised an additional \$600 which was used to purchase more food items for teachers and staff and was distributed during new year's week.



Reopening of ANAM



In August 2020, the government of Liberia announced the reopening of schools in Liberia. Soon after, we began a plan towards reopening ANAM. Our plan included two phases with hopes to resume full operation in 2021. Within both phases we implemented several steps to keep both our students, teachers, and staff healthy during this time. During the phase one period, which was October 1st through November 30th, the school was limited to only students who were already enrolled in the Spring semester. This was an opportunity for students to complete their courses and get back into a good practice routine. Phase two of this plan includes opening up enrollment to the public and accepting new students in January 2021. Upon this opening we plan to implement lessons learned from phase one to enhance our capacity. We will keep

you informed about our plans as we move ahead.

Students Enrollment

ANAM had an initial enrollment of 83 students upon opening in February 2020. However, due to the COVID-19 pandemic, we were closed from March 17, 2020 until September 30, 2020. Please see below a table indicating the number of students enrolled in each program.

ENROLLMENT ROSTER, 2020, TERM 1

No.	Programs	No. of Students Enrolled	No. of Females	No. of Males	Duration
1	Certificate in Music Education	22	4	18	Feb. 1 - March 17, 2020.
2.	Playing Instruments by Ear	18	5	13	Feb. 1 - March 17, 2020.
3.	Worship Art Leadership	6	5	1	Feb. 1 - March 17, 2020.
4.	Music for Children (3-12 years)	21	11	10	Feb. 1 - March 17, 2020.
5.	Music for Teens (13-19years)	9	4	5	Feb. 1 - March 17, 2020.
6.	Private Lessons	7	2	5	N/A
7.	Total	83	31	52	

ANAM reopened on October 1st as outlined in our phase one plan. This period which runs from October 1st through November 30th, was limited to only students who were already enrolled in the Spring semester. This was an opportunity for those students to complete their 1st semester courses and get back into a good practice routine. We had 49 students return to classes for this period. Please see below a table indicating the number of students enrolled in each program.

ENROLLMENT ROSTER, 2020, Special Term

No.	Programs	No. of Students Enrolled	No. of Females	No. of Males	Duration
1	Certificate in Music Education	14	1	13	Oct. 1 - Nov. 30, 2020
2.	Playing Instruments by Ear	11	2	9	Oct. 1 - Nov. 30, 2020
3.	Worship Art Leadership	5	4	1	Oct. 1 - Nov. 30, 2020
4.	Music for Children (3-12 years)	13	9	4	Oct. 1 - Nov. 30, 2020
5.	Music for Teens (13-19years)	4	1	3	Oct. 1 - Nov. 30, 2020
6.	Private Lessons	2	1	1	N/A
7.	Total	49	18	31	

FINANCIAL REPORT

Income and Expenditures

The total Revenue we received in 2020 included student's fees, individual contributions, and church missions support, which amounted to \$20,475. The total expenses included compensations, operations, educational, travel, COVID-19 relief supplies, purchases of instruments, repairs, and annual subscription fees which amounted to \$20,007.20.

Individual Contributors

We would like to extend our sincere thanks and appreciation to our monthly, quarterly, and annual financial partners who supported us throughout the year. We are most grateful for your ongoing support and prayers. We would like to also thank all those who made a one-time or multiple donation to ANAM this year. Thank you so much for your support.

Church Mission's Contributions

We would like to extend our sincere thanks to several of our partnering churches who supported us throughout this year. ANAM is grateful for the ongoing support and prayers of these congregations. We received a total financial contribution of \$10,325 from the churches listed below.

Centenary United Methodist Church in Lexington, KY
New City Fellowship in Chattanooga, TN
Central Baptist Church in Johnson City, TN
St. John's United Church of Christ, Lansdale, PA
First United Methodist Church in Lawrenceville, GA
More Grace Ministries, Louisville, KY

Contributing Organizations

We are pleased to announce that ANAM was a recipient of three Hardship Grants from *Music for Liberia*, an organization headquartered in London, England. The total funds were \$600, \$200 per grant and were granted to help the school during the recent COVID crisis. *Music for Liberia* is a nonprofit in England and Wales, registered charity number 1184044. Its director, Kamilla Arku, first visited Liberia in July 2019 and visited ANAM, worked with the students and donated instruments and teaching materials donated by *Music for Liberia's* education partners in the UK. She also participated in our benefit concert in 2019 which was held at the Royal Grand Hotel in Monrovia. During the concert, she and ANAM's Executive Director performed several piano duets. (photo below). Ms. Arku is still in touch with ANAM and will be working with ANAM's Executive Director to conduct a training workshop for ANAM's teachers in Monrovia, sometime in 2022. We are thankful for the work that *Music for Liberia* is doing throughout our country and honored that our organization was chosen to receive the grants.



Samson Tarpeh & Kamilla Arku
at ANAM's benefit Concert in Monrovia.

Kamilla Arku, Samson Tarpeh, Amb. David Belgrove,
(Ambassador of the United Kingdom of Great Britain
and Northern Ireland), & Jeremiah Weeks (student of
ANAM children Program)



Statement of Cash Flow 2020		
Cash Flow Operations		
Cash Received (IN-FLOW):		USD
Registration, fees, and tuition		\$2,525.00
Individual Contributions		\$7,625.00
Church Missions Support		\$10,325.00
Total cash inflow		\$20,475.00
CASH PAID OUT (OUT FLOW):		
Staff & Teachers' Salaries, & COVID-19 Relief Supplies		\$6,330.00
Classroom Rental		\$6,000.00
Utilities (Sewer Bill, Electric, Toiletries)		\$960.00
Office Expenses		\$1,070.00
Educational Expenses (Snacks for Children & Resources Materials)		\$720.00
Awareness/Ads		\$225.00
Souvenirs for Teachers and Staff		\$501.00
Travel Expenses		\$1,515.00
Portable Yamaha Keyboard, Website annual fees, Repair of laptop, & phone cards for communication		\$2,686.20
Net Cash flow Operations		\$20,007.20

Challenges & Needs

There are many challenges that ANAM faces from year to year due to the culture and economy of Liberia. Three major challenges are classroom rental space, teacher's salaries, and scholarships for talented and needy children. In Liberia, rent is not paid on a monthly basis but on an annual basis, and it can be difficult to raise these large sums of money at one time. ***We have a long-term goal to purchase our own land and build a school, but until then, we must find other sources to meet the current needs while planning for future rental payments.*** We often find it difficult to raise sufficient funds from student's fees as many of our students or their parents are not economically empowered, many of them can barely pay their tuition and are struggling to just make ends meet. Therefore, we have to seek other sources like individual financial partnerships, church missions support, and benefit concerts to help fund the school.

Immediate Needs

Our total projected budget expenses for 2021 amounts to \$19,660. This amount covers classroom rental space and utilities, staff and teachers' salaries, office expenses, educational materials, and other expenses. We would like you to please consider contributing towards this cost to enable us to meet our 2021 needs. All donations are 100 percent tax deductible.

If you are not already a regular giver, we would like to encourage you to prayerfully consider becoming a Monthly or ANNUAL partner of ANAM. Please see our monthly and annual giving-plan below.

Monthly Financial Partnership with ANAM

One effective way your church can help us meet our ongoing financial needs is to become a monthly financial partner. Our current monthly expenses amount to \$1,485. This amount covers the cost of classrooms and office rental, salaries, and office expenses. We currently receive \$645 in monthly contributions. We need an additional \$840 monthly to fully fund our budget. Having our minimum monthly needs met makes us feel secure that the school can continue to remain open. **Would your church prayerfully consider a monthly financial commitment towards our ongoing needs? Below is a table with specific amounts or ranges for you to choose from.**

Monthly Financial Partner Commitment Table		
Monthly Church Partnership Table. Monthly Goal: \$900.00		
Number of Churches	Amount	Frequency
1 Church	\$250.00	Monthly
1 Church	\$200.00	Monthly
1 Church	\$150.00	Monthly
1 Church	\$100.00	Monthly

Annual Financial Partnership with ANAM

Another way your church could help us meet our annual budget goal is to contribute to our annual budget. Our total projected budget expenses for 2021 amounts to \$19,660. This amount covers classroom rental space and utilities, staff and teachers' salaries, office expenses, educational materials, and other expenses. **Would your church prayerfully consider an annual financial contribution towards our annual budget? Below is a table with specific amounts or ranges for you to choose from.**

Annual Financial Partner Commitment Table

Annual Church Partnership Table. Annual Goal: \$19,660.00

Number of Churches	Amount	Frequency
1 Church	\$3,000.00	Annual
1 Church	\$2,500.00	Annual
1 Church	\$2,000.00	Annual
1 Church	\$1000.00	Annual

USA Partner, Artists in Christian Testimony International (A.C.T. Intl)

ANAM is a ministry partner of Artists in Christian Testimony International (A.C.T. Intl), the largest artistic organization in the world. A.C.T. Intl provides ANAM: U.S. Nonprofit Status, Back Office Administration, Financial Integrity, Organizational Structure, Accountability and Coaching. All donations to ANAM are channeled through A.C.T. Intl and will be used for the intended purpose.

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