



2021 Annual Report

Agape National Academy of Music (ANAM)

Greetings Supporters and Friends of ANAM!

On behalf of the Board of Directors, staff, and students, I am pleased to provide a comprehensive report of our 2021 activities. Although 2021 has been a difficult year, we were still able to keep our doors open and continue in our mission and vision of providing music education, and for this we are truly thankful. As always ANAM remains grateful for your partnership and generous support to our mission, and for stepping up to extend additional funding during the challenges of the past two years. We appreciate you and hope you stand with us as we look forward to what God has in store 2022!

Challenges due to COVID-19

This past year has also been challenging due to COVID normal activities like regular travels for benefit concerts and presentations to churches and individuals were limited. Our enrollment was also affected as several our students dropped from the programs. Despite the safety and preventative measures, we had in place, some parents still felt it best to temporarily withdraw their children. Other students could not continue due to financial/economic challenges caused by COVID-19 in Liberia. However, because of your generous support, we were able to continue the program, award scholarships to over twenty students in both our Certificate and Music for Children programs and ended the year with a beautiful Christmas concert.

Results

2021 IMPACTS





- Students demonstrated their musical achievements, presenting a variety of musical performances at our 2021 student's recital and Christmas concert which benefited the community.
- Throughout the year, students in our music for children and teens program were introduced to a variety of biblical activities including bible stories, games, people and places, which helped them to learn about the love of God and grow.

97

97 children and teens served through our programs; students learned important music techniques, discipline, appreciation for music, leadership, problem solving and critical thinking skills.

33

33 students completed their course requirements.

\$3K

\$3k Scholarships awarded to 27 students

27

27 Student are volunteering in their local churches, schools, and community groups in Liberia.

6

6 of those students gained employment as musicians in local churches

2021 ENROLLMENT TERM 1 & 2

NO.	Programs	No. of Students Enrolled	No. of Female	No. of Male
1	Certificate in Music Education	24	5	19
2	Playing Instruments by Ear	26	4	22
3	Worship Art Leadership	12	8	4
4	Music for Children & Teens	31	18	13
5	Private Lessons	4	3	1
TOTAL		97	38	59

Executive Director's Visit to Liberia

In February 2021, I spent 2.5 weeks in Liberia. This was a wonderful visit, and much was accomplished. I was there from February 5 to 23, 2021. During that time, I worked closely with the ANAM Board of Directors in Liberia, assessing our current challenges, and making plans for our future after COVID.

With the help of the Board, we were able to:

- Hired a new Office Manager.
- Trained staff and conducted teacher training.
- Set up a new office management system to include google sheets & social media outlets.
- Reopen School with 88 students enrolled.

It was exciting to be reacquainted with former students and families of ANAM, and to meet new students enrolled since my last visit.

I was also able to meet with several leaders who have shown interest in our program including, Former President of Liberia and Africa's First Female President, Madam Ellen Johnson Sirleaf, Head of the Consulate of the Embassy of Switzerland in Liberia, and a New York based professional pianist and composer who conducted training for our teachers and students. Pictures:

TEACHERS AND STAFF OF ANAM



STUDENTS OF ANAM





Picture with Madam Ellen Johnson Sirleaf, Former President of Liberia



One Day Training for Students

United States based musician Dr. Rick Bassett conducted a one-day training session at ANAM during our first term. The training was great and very beneficial to ANAM students. The students learned some pedagogical skills as well as performance techniques. The teachers also benefited from the instructional techniques.



U.S. Embassy Representative Visits ANAM



Mr. Michael P. Ardaiole, ANAM Board Chair and Two Staff

On September 15, 2021, the Deputy Public Affairs Officer from the U.S. Embassy in Monrovia, Mr. Michael P. Ardaiole, made a site visit to ANAM. The purpose for the site visit was to tour our school facilities, meet our staff, and ask questions regarding an application ANAM had submitted to the Fulbright Specialist Program of the U. S. Department of State. The site visit went well and ANAM has recently been approved for the grant by the Fulbright Specialist Program of the U. S. Department of State. More detail about this project will be sent in our periodic newsletter.

FINANCIAL REPORT

Income and Expenditures

The total Revenue we received in 2021 included students' fees, individual contributions, church missions support, and other donations which amounted to \$33,068. The total expenses included compensations, operations, educational, travel, COVID-19 relief supplies, purchases of instruments, repairs, and annual subscription fees which amounted to \$32,050.

Individual Contributors

We would like to extend our sincere thanks and appreciation to our monthly, quarterly, and annual financial partners who supported us throughout the year. We are most grateful for your ongoing support and prayers. Your monthly support is the foundation from which the school is being sustained. We would like to also thank all those who made a one-time or multiple donations to ANAM this year. Your donations helped us reach our annual financial goal. Thank you so much for your support.

Church Donations

We would like to extend our sincere thanks to our partnering churches for their longstanding support to ANAM. It is because of their generous support we are able to continue the program and pay our major bills like annual rent, scholarships for needy students, staff salaries, and general operations. We remain grateful for the generous ongoing support and prayers from these congregations. In 2021, we received a total financial contribution of \$13,755 from the churches listed below.

Centenary United Methodist Church in Lexington, KY

Foster Avenue Baptist Church, Louisville, KY

New City Fellowship in Chattanooga, TN

Central Baptist Church in Johnson City, TN

St. John's United Church of Christ, Lansdale, PA

First United Methodist Church in Lawrenceville, GA

More Grace Ministries, Louisville, KY

Contributing Organizations

We would like to thank *Music for Liberia*, an organization headquartered in London, England for its contributions to ANAM in 2021. ANAM received a grant of \$250 from Music for Liberia to help with teacher's transportation allowances. We remain thankful to Music for Liberia for its contribution toward Liberia's development through art education.

Statement of Cash Flow, Term 1 and 2, 2021

Cash Flow Operations		
Cash Received (IN-FLOW):	LD	USD
Registration, Fees, and Tuitions	\$663,690	
Professional Fees (Effort Baptist Church School)		\$2,720
Information sheets	\$4,000	
Total Cash Inflow	\$667,690 (or USD\$3,927.5) +	\$2,720= \$6,647.00
Cash Paid out (Out Flow):		
Staff and Teachers' Salaries and transportations	\$182,200	\$11,426
Other Expenses (Contractors, Water, Repairs and Workmanship bank transaction tips chain & Lock Miscellaneous	\$106,895	\$250
Office Expense (Stationeries, sheets photocopy printer ink, battery receipt	\$8,890	\$132
Utilities (Sewer bill, Electricity Toiletries, Gas Generator oil internet etc.	\$76,910	\$617
Educational Expenses (Snacks for Kids program, Food for publicity	\$17,050	\$215
COVID-19 Relief items for teachers and staff		\$2,000
Awareness/ Ads (Publicity, Radio announcement, Facebook, and Flyers	\$26,300	\$350
Scholarships		\$3,000
Subscriptions		\$300
Repairs and phone cards		\$1,800
Travel Expenses		\$2,000
Music Academy Systems Fees		\$1,500
Executive Director Stipends		\$6,000
Total Cash Out-Flow	\$418,245 or (US\$2,460) +	\$29,590 Total= 32,050

Challenges & Needs

There are many challenges that ANAM faces from year to year due to the culture and economy of Liberia. Three major challenges include **classroom rental space, staff and teacher's salaries, and scholarships for needy students.**

Classroom Rental

We need \$3,000 to pay our annual rent for 2022. In Liberia, rent is not paid on a monthly basis but on an annual basis, and it can be difficult to raise these large sums of money at one time. *We have a long-term goal to purchase our own land and build a school, but until then, we must meet the current needs while planning for future rental payments.*

Teachers' Salaries

We need \$6,235 to cover all teachers' salaries and transportation allowances for 2022. Due to the tough economy, coupled with high inflation rates in Liberia, it is obvious that the small stipends paid to teachers is not enough for them to live on and to cover transportation from their homes to the school. Following a series of meetings with our board of directors, we decided to increase teacher's salaries for 2022. We want to encourage and invest in our teachers who are proud to be a part of our school. We would like to encourage you to kindly consider contributing toward our teacher's salaries.

Scholarships for Needy Students

Part of our efforts to make music education accessible to underprivileged teens and youths in Liberia include providing them music scholarships. Many of these students are involved in their churches and schools and are passionate about enhancing their musical skills toward learning musical instruments but they do not have the means of support. We would like to encourage you to consider sponsoring one student. The full amount to sponsor a student for one year is \$125.

2022 Proposed Budget/Financial Goal

Our total projected expenses for 2022 amounts to \$33,660. This amount covers classroom rental space and utilities, staff and teachers' salaries, office expenses, educational materials, rebranding of our website, Facebook page, Instagram, Google Business Page, and Youtube channel. The proposed

budget also includes funds for used instruments, equipment for video conferencing, virtual classes, personal protective equipment, travels for concerts and presentations, and cost for shipping donated items to Liberia for the school. Changes or additions to the 2022 annual budget includes teacher's salaries increment, salary for a full-time Program Director to lead the management of the school in Liberia, used instruments and equipment, rebranding of our website and other social media tools to enable us to have a professional online presence, equipment for video conferencing, virtual classes, personal protective equipment, travels for concerts and presentations, and cost for shipping donated items to Liberia for the school. We would like to encourage you to please consider contributing towards our 2022 budget to enable us to meet our 2022 needs. All donations are 100 percent tax deductible.

How Can You Support Us

If you are not already a regular giver, we would like to encourage you to prayerfully consider becoming a Monthly or ANNUAL partner of ANAM. Please see our monthly and annual giving-plan below.

Monthly Financial Partnership

One effective way your church can help us meet our ongoing financial needs is to become a monthly financial partner. Our current monthly expenses amount to \$1685. This amount covers the cost of classrooms and office rental, salaries, and office expenses. We currently receive \$857 in monthly contributions. We need an additional \$828 monthly to fully fund our budget. Having our minimum monthly needs met makes us feel secure that the school can continue to remain open. **Would your church prayerfully consider a monthly financial commitment towards our ongoing needs? Below is a table with specific amounts or ranges for you to choose from.**

Monthly Financial Partner Commitment Table		
Monthly Church Partnership Table. Monthly Goal: \$828		
Number of Churches	Amount	Frequency
1 Church	\$300	Monthly
1 Church	\$250	Monthly
1 Church	\$150	Monthly
1 Church	\$128	Monthly

Annual Financial Partnership with ANAM

Another way your church could help us meet our annual budget goal is to contribute to our annual budget. Our total projected budget expenses for 2022 amounts to **\$\$\$33,660**. Would your church prayerfully consider an annual financial contribution towards our annual budget? Below is a table with specific amounts or ranges for you to choose from.

Annual Church Financial Partnership Commitment Table		
Annual Church Partnership Table. Annual Goal: \$14,000		
Number of Churches	Amount	Frequency
1 Church	\$5,000	Annual
1 Church	\$4,000	Annual
1 Church	\$3,000	Annual
1 Church	\$2,000	Annual

USA Partner, Artists in Christian Testimony International (A.C.T. Intl)

ANAM is a ministry partner of Artists in Christian Testimony International (A.C.T. Intl), one of the largest artistic organizations in the world. A.C.T. Intl provides ANAM: U.S. Nonprofit Status, Back Office Administration, Financial Integrity, Organizational Structure, Accountability and Coaching. All donations to ANAM are channeled through A.C.T. Intl and will be used for the intended purpose.

ANAM Contact Information:

Samson Tarpeh, *Executive Director*

Email: tarpehsamson@gmail.com

Mobile: Liberia, +231-777-519-545, USA +1-859-489-6701

Visit us online at: www.anamliberia.org